



## Overview

Government projects are best served by a construction service provider with financial stability and a proven past performance record of successful project deliveries, experienced key personnel and management systems that collaborate with the specific government requirements. Skanska delivers. Federal government clients depend upon Skanska to not only comply with Federal Acquisition Regulations (FAR) but actually exceed agency expectations. State and local government clients benefit not only from confidence of Skanska's financial security but also Skanska's ability to rally nationwide resources for local projects supported by a local office.

By staying on top of industry trends, we are able to provide our government clients with the most comprehensive services and solutions. Beginning with benchmarking and pre-construction, we serve as a strategic partner by anticipating and controlling every aspect of risk and maximizing energy management throughout the project's life cycle. Skanska is dedicated to exceeding government clients' expectations on projects of all types, including the construction of complex military facilities, state-of-the-art federal and state courthouses, office buildings, hospitals, post offices, correctional facilities and city halls, as well as the installation of high-tech security systems that these facilities require.

# What makes us different?

#### Our Dedication to the Client's Goals

From the start, Skanska is fully engaged as a trusted partner, working with the government to deliver each project successfully. Our employees understand the mission critical aspect of delivering specialized government facilities on time and recognize the priorities of project safety, quality and budget control. Skanska continuously demonstrates its innovation and commitment in bringing small business enterprises into government projects and regularly exceeding project goals.

#### Our First-Class Construction Services

Skanska professionals have in-depth experience in engineering, pre-construction planning, construction, architecture and post construction customer service. The volume and variety of project types completed each year allow us to develop valuable benchmarking data. Our ability to supply comprehensive solutions provides increased value to our government clients which results in meeting stated cost limitations on each project.

#### Our Green Know-How

We are committed to delivering customized, innovative and affordable sustainable building solutions that meet our clients' initial cost and life cycle goals. Skanska is a leading builder of LEED® (Leadership in Energy and Environmental Design) projects in the U.S. We have one of the highest employee ratios of LEED Accredited Professionals in the industry.

#### Our Federal Center of Excellence (COE)

Skanska's Federal COE is tasked with ensuring that our employees are kept up to date with the changes occurring in the federal contracting environment. Through sustaining membership participation in the Society of American Military Engineers and from our representation on the federal committees of The Associated General Contractors of America, we are uniquely able to collaborate with the Naval Facilities Engineering Command (NAVFAC), U.S. Army Corps of Engineers (USACE), the General Services Administration (GSA) and other federal agencies to improve mutual goals of safety, schedule, quality and budget.

#### Our Internal Resources

Our government clients get access to a wealth of worldwide construction knowledge from staff across the U.S. and abroad. Clients benefit from Skanska's superior financial strength, which provides unparalleled bonding capacity and the assurance that we can see all of our projects through to completion. This gives our clients the assurance they require during the toughest of economic times and ultimately protects the assets of the taxpayers.

#### Our Safety Culture

The safety and well-being of Skanska personnel, as well as our subcontractors, suppliers and the general public, is of utmost importance to our project teams. Our dedication to safety is demonstrated by a corporate-wide commitment to IFE—an Injury-Free Environment culture. Several OSHA partnerships and coveted VPP Star Awards provide further evidence of our commitment to safety.

#### Our Integrated Services

Skanska's civil group often teams with our building group to work on projects that demand experts from both disciplines. Our healthcare and data center specialization groups collaborate within our building group to deliver their expertise to projects as needed. As a result, our government clients benefit from working with an integrated construction provider on their more complex and budget sensitive assignments.

#### Our Environmental Management System (EMS)

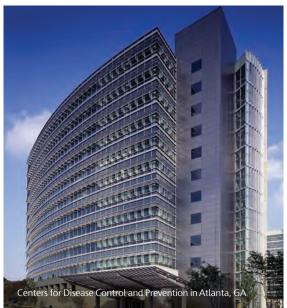
Skanska was the first U.S. construction firm to have all of its operations certified to the ISO 14001 EMS standard. This international standard specifies strict policies for establishing sustainable environmental practices. The ISO 14001 certification is attained through yearly third-party certification and we are committed to continuing the advancement of our EMS program. This certification also offers our clients an additional innovation LEED credit.











#### A Sampling of Services

- Benchmarking
- Pre-construction
- Construction management
- Design-Build
- Cost analysis
- LEED study
- Procurement and green purchasing
- Critical path planning
- Commissioning and validation
- Value analysis
- BIM
- Post construction services



## Expert in Building Information Modeling (BIM)

Building Information Modeling (BIM) is revolutionizing the design and construction industry by delivering significant value to project owners and the overall construction process. The GSA, USACE and NAVFAC have all adopted BIM as their preferred project delivery approach to improve the design, construction and record documentation of capital facilities. Skanska supports this effort with professionals nationwide who have strong BIM experience and capabilities on a wide variety of projects, and whose efforts have resulted in significant benefits to clients during project execution and beyond.



#### Facts About Skanska

- Consistently one of the largest contractors in the U.S. (based on Engineering News-Record rankings)
- Recognized as a top builder of government facilities in the U.S.
- Has one of the highest employee ratios of LEED Accredited Professionals in the industry
- Consistently named to the Forbes A-list of World's Best Companies (Skanska AB)
- Ranked among the top five in Fortune's World's Most Admired Companies in the Engineering, Construction category (Skanska AB)
- ISO 14001 certified
- Bonding capacity of \$6.5 billion
- Approximately 3,800 employees





Skanska has constructed some of the most notable government projects in the country, including the 1.4 million-square-foot U.S.
Census Bureau Headquarters in Suitland, Maryland, the 1.7 million-square-foot Sam Nunn Federal Center in Atlanta, Georgia, the Howard H. Baker, Jr., U.S. Courthouse in Knoxville, Tennessee, and the U.S.
Courthouse and the Bennett Federal Building in Jacksonville, Florida.





#### Representative Clients

- Centers for Disease Control and Prevention
- Department of the Air Force
- Department of Defense
- Department of Homeland Security
- Department of the Interior
- Department of the Treasury
- Department of Veterans Affairs
- Environmental Protection Agency
- Federal Bureau of Investigation
- Federal Bureau of Prisons
- Federal Law Enforcement Training Center
- Food and Drug Administration
- General Services Administration
- National Institutes of Health
- Naval Facilities Engineering Command
- U.S. Army Corps of Engineers
- U.S. Postal Service

#### Representative Military Base Experience

- Andrews Air Force Base, Andrews Air Force Base, MD
- Beale Air Force Base, Yuba City, CA
- Bolling Air Force Base, Washington, D.C.
- Fort Gillem, Forest Park, GA
- Fort Lewis, Tacoma, WA
- Marine Corps Base, Quantico, VA
- Maritime National Technology Info. Center, Carderock, MD
- Missile Defense Agency, Dahlgren, VA
- Moody Air Force Base, Valdosta, GA
- National Naval Medical Center, Bethesda, MD
- Naval Surface Warfare Center, Indian Head, MD
- Offutt Air Force Base, Bellevue, NE
- Patuxent River Naval Air Station, Patuxent River, MD
- Travis Air Force Base, Fairfield, CA
- U.S. Air Force Academy, Colorado Springs, CO
- Walter Reed Army Medical Center, Washington, D.C.
- Washington Navy Yard, Washington, D.C.

### **SKANSKA**

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